

How a 107-property portfolio went live in under a month.

A confidential multifamily operator rolled out Apartment Guardian across all 107 of their properties in 21 days — and their team's total involvement amounted to a single spreadsheet.

107 properties covered

21 days kickoff to fully live

97% staff training completion

What their team had to do: send a one-tab spreadsheet of their sites on Day 1, and approve the terms. Apartment Guardian handled the proposal, sourcing, shipping, training, follow-up, and dashboard setup.

The rollout, day by day

Day 1 Site list received

The operator sent a basic Excel list of their properties.

Their team

Day 2 Custom proposal delivered

A proposal scoped to their exact portfolio.

Apartment Guardian

Day 7 Terms agreed

Contract finalized and signed.

Together

Day 10 Devices shipped

PanicTap devices sent out to every property.

Apartment Guardian

Day 12 Training sent

Every property received the adaptive training program by email.

Apartment Guardian

Day 15 Devices arrived on-site

Peel-and-stick — nothing to configure, no app to provision.

Apartment Guardian

Day 18 Completion monitored

We tracked progress and followed up with any property that hadn't finished.

Apartment Guardian

Day 21 Fully live

All 107 properties active on the dashboard.

Apartment Guardian

Ongoing Quarterly status reports

Apartment Guardian sends the operator a portfolio-wide status report every quarter — so leadership always sees the program working.

Apartment Guardian

It didn't just go live. It stayed live.

97% of properties completed training inside the three-week window — without the operator's team chasing anyone. And the adaptive training module is now **built into their standard employee onboarding**, so every new hire is covered automatically, with no one re-running the rollout.